

12 noon **Golf Tournament Lunch**  
*Burnt Pine Golf Club*

1:00 p.m. **Golf Tournament**  
*Burnt Pine Golf Club*

3:00 p.m.-9:00 p.m. **Tradeshow Vendor set-up**  
*Coastal Ballroom*

Evening Free

## TUESDAY | JUNE 23

6:30 a.m.-7:30 a.m. **Tradeshow Vendor set-up**  
*Coastal Ballroom*

7:30 a.m.-9:00 a.m. **Tradeshow and Continental Breakfast**  
*Coastal Ballroom*

9:00 a.m.-10:00 a.m. **General Business Session**  
*Emerald Ballroom*  
**Speaker: Steve Greenfield,**  
General Partner, Automotive Ventures  
**“Five Steps to Finish 2026 Profitably”**

10:00 a.m.-10:30 a.m. **Break**  
*Emerald Ballroom Foyer*

10:30 a.m.-11:30 a.m. **AL State Meeting | Emerald C**

10:30 a.m.-11:30 a.m. **MS State Meeting | Emerald E**

10:30 a.m.-11:30 a.m. **TN State Meeting | Emerald A**

11:30 a.m.-12:15 p.m. **TAASIT Annual Meeting**  
*Emerald A*

2:00 p.m. **Cornhole Tournament | West Beach**

6:30 p.m.-7:00 p.m. **Cocktail Reception**  
*Emerald Ballroom Foyer*

7:00 p.m.-8:00 p.m. **Buffet Dinner and Dessert**  
*Emerald Ballroom*

8:00 p.m.-10:00 p.m. **Entertainment & Fireworks**  
*Entertainment: Mr. Big and the Rhythm Sisters*  
*Sunrise & Barefoots Deck*  
(back up Emerald Ballroom)

9:00 p.m. **Fireworks**

## WEDNESDAY | JUNE 24

DEPART



### OFFICERS

**Chairman - Mark Brickey**  
**First Vice Chairman - Ryan Mayer**  
**Second Vice Chairman - Win Harbin**  
**Secretary/Treasurer - Curt Ballard**  
**NADA Director - John Mitchell, Jr.**  
**President - Tom Dart**



### OFFICERS

**Chairman - Paxton King**  
**Chairman Elect - Jeff Smith**  
**Secretary-Treasurer - Phil Moore**  
**Immediate Past Chairman - Trudy Moody**  
**NADA Director - Michael Joe Cannon**  
**President - Marty Milstead**



### OFFICERS

**Chairman - Lynn Jenkins**  
**1st Vice Chairman/Secretary-Treasurer - Bick Boyte**  
**NADA Director - Stan McNabb**  
**President - Tim Slattery**  
**President Emeritus - Bob Weaver**



# PROGRAM

## JUNE 21-24, 2026

**HILTON SANDESTIN BEACH  
GOLF RESORT & SPA  
SANDESTIN, FL**

# SUNDAY | JUNE 21

- 10:00 a.m.-5:00 p.m. TN Registration**  
*Coral A*
- 11:00 a.m.-12:00 p.m. TN Long Range Committee**  
*Sandpiper D*
- 12:00 p.m.-12:30 p.m. TN Committee Luncheon**  
*Sandpiper C*
- 12:30 p.m.-1:30 p.m. TN Executive Committee**  
*Sandpiper D*
- 1:30 p.m.-2:00 p.m. TN Nominations Committee**  
*Sandpiper D*
- 3:00 p.m.-7:00 p.m. AL/MS Registration**  
*Coral A*
- 3:00 p.m.-4:30 p.m. MADA SIF Trustee Meeting**  
*Sandpiper A,B*
- 4:30 p.m.-6:00 p.m. MS Board of Directors Meeting**  
*Sandpiper A,B*
- 4:00 p.m.-6:00 p.m. AL Board of Directors Meeting**  
*Heron*
- 6:30 p.m.-8:30 p.m. General Welcome Reception**  
*Emerald Ballroom*

# MONDAY | JUNE 22

- 7:30 a.m.-9:00 a.m. Registration** *Coral A*
- 7:45 a.m.-8:45 a.m. Buffet Breakfast**  
*Coastal Ballroom*
- 9:00 a.m.-9:45 a.m. General Business Session**  
*Emerald Ballroom*  
"Star Spangled Banner"  
*performed by Brooklyn Bacon*  
**Speaker: Jason Stein,**  
Managing Director,  
The Presidio Group  
"The Dizzying State of the  
Industry: Threat or Opportunity?  
YES."
- 9:45 a.m.-10:00 a.m. BREAK**
- 10:00 a.m.-10:45 a.m. Speaker: Jeff Ingram, Attorney,**  
Ingram, Kalupa & Butler, P.C.  
"The FTC's New Advertising  
Enforcement: What It Means for  
Your Dealership"



## THANK YOU CONVENTION SPONSORS

The Automobile Dealers Association of Alabama, Mississippi Automobile Dealers Association and Tennessee Automotive Association are grateful to our allied industry friends who are sponsoring the 2026 Tri-State Convention. Without their generous financial support, we would not be able to host the kind of first-class event which our members deserve. Please introduce yourself to their representatives and thank them for their support of ADAA, MADA and TAA.

### PLATINUM (\$15,000 and above)

**Ally**  
**Armatus Dealer Uplift**  
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**ComplyAuto**

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**Carmax Dealer Services**  
**CCMSI**  
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**Dave Cantin Group**  
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**JMA Group**  
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**NADA Retirement**  
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**American Fidelity**  
**America's Auto Auction**  
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**Capital Automotive Real Estate Services**

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